PLAINTIFF'S EXHIBIT
979
Gordon v. Microsoft

Non-responsive material redacted

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################################################## 603
From bradsi Sat Sep 28 10:54:53 1991
To: joachimk peterbra steveb
Cc: alexm jeffl jonro markbu richab richardf ronh teresach
Subject: Re: Compaq Windows status
Date: Sat, 28 Sep 91 10:54:43 PDT
```

you're saying that when someone buys compaq dos for $99, they also get windows for free. but if you want windows alone, it cost you $150.

and compaq wants windows for free.

am I missing something why this is good for us?

don't forget that today, retail is still 61% of windows revenue.

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################################################## 604
From bradsi Sat Sep 28 11:23:54 1991
To: philba
Subject: Re: dr
Date: Sat, 28 Sep 91 11:23:53 PDT
```

let's talk.

> >From philba Sat Sep 28 10:59:13 1991
> To: bradsi
> Cc: karlst
> Subject: Re: dr
> Date: Thu, 26 Sep 91 10:45:39 PDT
>
> Sorry for the silence — dont interpret it as ignoring you.
>
> The approach that ralph and I have discussed is to use a vxd to 'extend' dos by patching it. In this case, we would create a subfunction in the findfirst/findnext family — findabunch to allow filemanager to make a single call to get directory information. We would not patch unknown OSs and, most likely, would only patch MS DOS 5.x. The big advantage here is that it provides a legitimate performance improvement. However, it wont prevent us from running on foriegn OSs (unless we explicitly decide to refuse to run) — they just wont run as fast.
>
> This hasn't been implemented yet and to be honest it sends a mixed message about project team focus. The work necessary would be 3 days of ralphl's time to implement and then a somewhat open-ended use of it by various components. We definitely want to do winfile and user file list box. Neither of which is a huge amount of time (1-2 days each to implement and thoroughly test). The network guys may want to implement this in their redir.

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DEPOSITION EXHIBIT
1114

MS98 0181665
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Is this the approach you want to take? Or would you prefer a simple check and refuse to run? Thats a lot easier but clearly quite defeatable. I'll come and talk to you about it.

>From bradsi Fri Sep 27 22:44:35 1991
To: philba
Subject: dr
Date: Fri Sep 27 22:44:10 1991

can you tell me specifically what we're going to do to bind ourselves closer to ms dos? since you haven't been replying to my messages, I do n't know how to interprety your silence. Let me emphasize the importance; ibm is going to announce the drdos deal at comdex (almost 100% certain).

OK?

605
From bradsi Sat Sep 28 11:35:49 1991
To: joachimk peterbra steveb
Cc: alexm jeffl jonro markbu richab richardf ronh teresach
Subject: Re: Compaq Windows status
Date: Sat, 28 Sep 91 11:35:40 PDT

we cannot have compaq sell Win+DOS product that is cheaper than what we sell windows alone for. even if it's works just on compaq machines, we thus tell the market that we are dramatically overcharging for windows. and our retail business goes down the tubes. if they want to offer their dos, which includes windows, for $200, then we're talking.

yes, I want the compaq business but not to give to them for nothing and kill my retail business, too.

they realize they are falling behind and they have to do something to fix it.

606
From bradsi Sat Sep 28 11:40:25 1991
To: karlst lisacr
Subject: Re: file open/save as changing dir behavior
Date: Sat, 28 Sep 91 11:40:23 PDT

ok. include 123/w. let us know.

607
From bradsi Sat Sep 28 11:42:13 1991
To: jimall paulma
Subject: RE: sys mgt
Date: Sat, 28 Sep 91 11:42:11 PDT

ok they are yours.

the winlogin schedule has always been dec-jan. should finish dec but if it stretches into jan, you shouldn't count on them jan 1.

>From jimall Sat Sep 28 11:39:04 1991
To: bradsi paulma
Subject: RE: sys mgt
Date: Sat Sep 28 11:38:28 PDT 1991

I have been assuming ericpe was coming to win4 by year end. It sounds like this winlogin is slipping. I will be happy to take tedst too.

jim

>From bradsi Fri Sep 27 10:10:57 1991
To: jimall paulma
Subject: sys mgt

Date: Fri, 27 Sep 91 10:08:19 PDT

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