

Depo. Ex. 1732

wonder if we should buy os9?

From: Greg Slynstad
To: Brad Silverberg
Subject: RE: Campus heads
Date: Tuesday, May 19, 1992 2:10PM

From: Brad Silverberg
To: Greg Slynstad
Subject: RE: Campus heads
Date: Tuesday, May 19, 1992 11:28

how did the saturday retreat go?

The meeting went pretty well. I am skeptical that it makes sense to build a consumer product on Windows. You end up with something that is big/power hungry/expensive and unless we have gotten a lot smarter, it is much less elegant than what Apple will do. Paul agrees but feels there is a market for a Windows companion product. I am not sure that this is really the right thing to do (it is creating a product that is aimed at selling as an add-on to Windows). This doesn't strike me as a huge business particularly when you consider the low revenue per machine we can justify. So when it came time to divvy up the work, I was happy to let Rob have most of it. I want to make sure we can find a way to position Pen Win and the Winpad in a way that does not confuse ISVs (another set of APIs) or OEMs (another platform that is very similar to Pen Win). We all agreed we needed to do this. I will be talking with Rob to get agreement.

The biggest work area are the pin/calendar/notetaking/fax applets. I think this is a very big area to do correctly and my group does not have the bandwidth so I was happy to let Rob have this. Billg said he wanted to continue thinking about how we should get these done (possibly by asking for some of the work from apps groups).

The only area that I am to follow up on is the area of wireless and I think this is very important for Pen Win as well as this consumer area.

Long term, I think we all agree that the right thing for a consumer product is a new OS that is non-intel. Bill feels Nathan owns this. Nathan was about to hire Hugh Martin from Apple to head this effort but Hugh changed his mind and unless a miracle happens, he won't be coming so we have no staffing on this.

From: Brad Silverberg
To: Joachim Kempin; Brad Chase
Subject: FW: Novell: enhances DR DOS 6.0 with "Business Update"
Date: Tuesday, May 19, 1992 5:05PM

look what unix is doing! cut those fuckers off.

From: Timothy Raines
To: ITG-13 Daily News Service for Executives
Cc: Timothy Raines
Subject: Novell: enhances DR DOS 6.0 with "Business Update"
Date: Tuesday, May 19, 1992 3:26PM

Novell enhances DR DOS 6.0 with "Business Update": strengthens compatibility with Windows 3.1

MONTREY, Calif. —(BUSINESS WIRE)—Novell, Desktop Systems Group has introduced an update to its DR DOS 6.0 operating system that makes it fully compatible with Microsoft Windows 3.1.

"Our customers want full Windows compatibility and our product delivers it," said John Edwards, executive vice president, Novell, Desktop Systems Group. "Novell is fully committed to making DR DOS a rock-solid foundation — not only for Windows 3.1, but for every DOS application."

The update is being sent free of charge to all registered DR DOS users. It is also available for downloading from CompuServe and America Online via the DR forum and through the Desktop Systems Group's own bulletin board:

Br Chase

EXHIBIT NO. 125

10-10-01

J.R. HEAD

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PLAINTIFF'S
EXHIBIT

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FILED No. 2:96CV645B

408/649-3443. Users who are not registered can obtain the update by returning their registration card, or they may call 800/274-4374 and register by phone.

"I've been running the new version of DR DOS under Windows 3.1 with Microsoft Word for Windows, Microsoft Excel, and Microsoft Project -- all without a hitch," said Al Hudson, a senior engineer with NCR in San Diego. Hudson has been using DR DOS since 1988.

Z-Nix Inc. (Pomona, Calif.) has bundled DR DOS 6.0 and Microsoft Windows 3.1 with its Super Mouse II and Cordless Super Mouse products. "We've been testing the two products from top to bottom for a month now, and have uncovered no incompatibilities," said C.J. D'Angelo, vice president of sales. "We are confident our OEMs and end users will be equally successful."

DR DOS 6.0 is the most advanced DOS in the industry, offering more memory to run applications, increased disk capacity through built-in compression technology, and a high-performance disk cache. DR DOS 6.0 is fully compatible with Microsoft Windows 3.0 and 3.1.

Novell Inc. (NASDAQ:NOVL) is an operating system software company, the developer of network services, specialized and general purpose operating system software products, including NetWare and DR DOS. Novell's NetWare network computing products manage and control the sharing of services, data and applications among computer workgroups, departmental networks, and business-wide information systems.

CONTACT: Novell Inc.

Roberta Alfred, 408/645-2022

17:40 ET MAY 19, 1992

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:TICKER: NOVL

:SUBJECT: SOFT UT

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Received by NewsEDGE/LAN: 5/19/92 02:56 PM

From: Brad Silverberg

To: David Cole

Subject: RE: problem

Date: Tuesday, May 19, 1992 5:07PM

your reply got chopped off.

we gotta get him personally involved in the chicago defn.

From: David Cole

To: Brad Silverberg

Subject: RE: problem

Date: Tuesday, May 19, 1992 3:33PM

We talked a bit today. The basic issue is that david's doesn't feel very motivated these days, he thinks that a change to a different group will help. It's not an issue of being tired, he's just not excited about working on another release of Windows yet. He can't seem to get motivated to start writing code, reviewing other software etc.

I tried to explain to him that I think it's just "shipping withdrawal" symptoms and that as we better define chicago the momentum will build and the excitement will be back. I also explained that he has a chance to be a real leader in building excitement and momentum. I made some progress, but he still wants to explore a little. He's talking with dave moore just to see what's available in apps, he doesn't want to actually work for dave.

The way

From: Brad Silverberg

To: David Cole

Subject: problem

Date: Tuesday, May 19, 1992 07:55AM

i heard that david's wants to leave.

he loves the project, he loves the team. but for the last two weeks he just can't find himself motivated. he's contacted dave moore to see if there's a job there.

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