

Date: 30 Oct 1988 12:06 edt
Via: vax
To: fking,ebelove
Subject: Windows

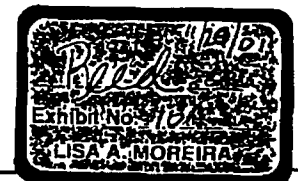


What's this industry rumor I hear about a "Windows 3" that supports apps in protected mode?

I (perhaps mistakenly) thought that PM was the protected mode Windows.

If this is true, Bill Gates's head should be placed high on a pike with headlines in PC Week, Infoworld, etc.

002381
LOTUS



EMail To/From David Reed: S17.LTR

Page 1

~~CONFIDENTIAL IBM~~ 0610003444

IBM 7510239956

Date: 20 Nov 1988 12:21 edt
Via: vax
To: LPhillips
Subject: (Forwarded) versus Windows

FYI...

Forwarded message

via: mailbox vax, dreed/nocommand on VAX at Lotus (LDC) ** Message Received OK

To: FKING,DGILMOUR,EVELOVE,DREED
From: MOE::BFRANKSTON "Bob Frankston"
Subj: versus Windows
Date: 18-NOV-1988 17:35

David Reed and I spoke to Russ Warner about Windows 3.0 and why it presented a problem to the marketplace confused enough about OS/2 vs DOS vs Unix. No progress there though Ballmer did chime in saying that he was an OS/2 fan and it was Bill (Gates) who was the Windows person.

The day before Phillipe Kahn had brought up this issue and expressed interest (on his own) in blunting Windows. Borland has already chucked Paradox for Windows (despite an article in the Microsoft Systems Journal).

Microsoft seems to have this schizoid view that Windows is for the low end but then proceeds to define the low end with Windows/286 thus really placing it just a notch below OS/2.

I suspect that Phillipe is not alone in an interest in containing Windows. How can we capitalize on that?

End forwarded message

002382
LOTUS

4

via: mailbox vax, dreed/nocommand on VAX at Lotus (LDC) ** Message Received OK
To: FGERMANO, JIMWILSON, DREED, JROKOFF, FKING, LPHILLIPS, KDANIELS, SWOOD, JDUFF, TSMALDO
NE, EBELOVE, BFRAN
KSTON, FINGARI

From: YOGI::DGILMOUR
Subj: Microsoft Visit
Date: 22-NOV-1988 11:08

Steve Bailmer and Jon Lazarus will be visiting Lotus on Wednesday, 12/30 at 10:00 AM in the demo room at LCP (4th floor). The agenda:

1.) Update on the OS/2 1.2, 1.3 schedule and contents.

This is the time to give them feedback on known problem areas in OS/2 1.1. I expect that we will agree to a final call for serious bugs sometime in January, and that Microsoft will propose to supply us with golds for OS/2 "1.11" sometime in February. This remains to be negotiated.

2.) Update on PM DDE.

They will bring new versions of the DDE "Rules of the Road" document which explains how DDE is supposed to work between arbitrary applications.

3.) Update on Microsoft's strategy with Windows 3 vs. OS/2.

How are they going to position them, how they intend them to co-exist, etc. This should give us some ammunition in any forthcoming attack on the Windows strategy.

Please RSVP to KDANIELS if you want to attend. We'll probably go a couple of hours and will do DDE last.

/dlg

LOTUS
002383

via: mailbox vax, dreed/nocommand on VAX at Lotus (LDC) ** Message Received OK
To: DREED
From: MOE::BFRANKSTON "Bob Frankston"
Subj: (Forwarded) Cascading menus - Ours vs. Theirs
Date: 28-NOV-1988 15:44

Forwarded message

via: mailbox vax, bfrankston on VAX at Lotus (LDC) ** Message Received OK
To: BFRANKSTON, JIMWILSON, RWOLF
From: YOGI::DFOSSGREEN "Don Fossgreen - No Intl Comment - x7696"
Subj: Cascading menus - Ours vs. Theirs
Date: 28-NOV-1988 12:35

I wrote our cascading menu system here in APD. We have a few advantages over the current implementation that is in PM, however I would advocate getting the PM one fixed up a little to take care of it's deficiencies.

1. There are a couple of timing delays built into our menu system that stop every cascading menu from dropping down immediately as you drag the mouse over them. This stops the annoying flicker of the cascades as you drag across the menu items that will drop them. It also make for smoother mouse tracking.
2. The border cases of the PM cascades are poorly done. When there is no space to the right to drop the cascade it is put on top of the previous menu. This causes big user interface snarls when using mouse selection.
3. The home and end keys do not navigate to the beginning and end of the current menus in the PM system.
4. Our cascades have a slight overlap between the menu that drops and its predecessor which most people think is an aesthetic gain.

There is one thing that I have not yet implemented in our menu system that we would like to see and that is system where the user is not required to drag the mouse exactly across the menu item to get to the cascade. If the user dragged on an angle of less than ninety degrees towards the cascade in a continuing motion the cascade should remain in place even if the mouse should pass temporarily over another menu item on the preceding menu.

If we could get Microsoft to implement these improvements, which should not be that difficult to do it would be to our advantage to use their system. We would save on upkeep and wouldn't have to worry about version skew problems should Microsoft choose to introduce them in the resource system.

Don F.

End forwarded message

LOTUS
002384

Email To/From David Reed: S15.LTR

Page 1

CONFIDENTIAL IBM 0610003447

TDM 7510230050