Bill Gates

From:	Bill Gates	**Microsoft**
Sent:	Friday, June 09, 1995 9:45 AM	
To:	Carl Stork (carls); Paul Maritz (paulma)	
Subject:	FW: NSP comments	

We need to make a constructive proposal and have a meeting with them.

We should make it clear on what the goals are we share and what the problems are. Craig won't be much help on this but hopefully Andy will get someone technical and objective to look into it.

From:	Andy Grove[SMTP:Andy_Grove@ccm.sc.intel.com]
Sent:	Thursday, June 08, 1995 8:16 PM
To:	billg
Subject:	Re: NSP comments

Text Item:

Bill,

yes, I met with Compaq (in fact, we had a very good meeting. I think we are on
our way toward a much more productive relationship). I explained the
significance of NSP -- the concept -- and that I thought it was key to the
growth of the PC industry. I said I felt that Microsoft supported it (the
concept), and that while we had differences of opinion on the detailed
approach,
we would resolve these differences. And I said I had great confidence in
Paul
Maritz's ability to help us do that.

Do you have any problem with what I said?

Regarding the rest of your message, I would like to make a comment. Excuse me
if
it sounds a bit philosophical. I think Microsoft and Intel have special
responsibilities toward the PC industry. If we don't work double time to
insure
that we remove the technical obstacles that may impede its growth in the
future,
we are not stepping up to what the industry expects from us. This involves
undertaking high risk technical initiatives, it involves fixing those when
they
go wrong, and it involves working with each other, engaging in give and take,
swallowing engineering pride when necessary.

I don't think Intel is perfect against these expectations. We do some of it
well some of the time but not all of it and certainly not all of the time. I
doubt that you believe Microsoft is perfect either. When one of us errs, the
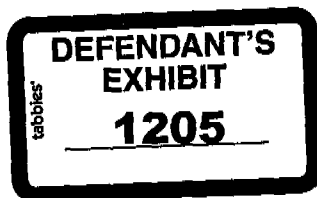other should come in to help correct the situation.

I would like to ask you to do exactly that. If you believe that what we are
trying to do is good for the industry, please help us (plural us: Intel and
Microsoft and whoever else needs to participate) achieve it. Merely being
critical of what we have undertaken is not helpful. Telling us to go away is

Page 298

MS-PCA 1004332

not helpful: nor is it practical: we (and I) genuinely believe that the end
results of the NSP initiative are vital to our long term success, so we have
to
persevere.

Please put your brain to work on this problem and the brains of your people.
I
have an immense respect for you (both singular and plural) and I will make
sure
we will meet you halfway.

On a slightly different subject, you mention NT. I have a growing
appreciation
for NT and its role and I am very excited in the potential power of the P6
(which is doing fantastically well!) and NT. I would like us to explore how
we
can work even closer together as we near our launch — and as NT is becoming
more important on the commercial desk top (at least I surmise that it is).

Regards,

andy

This NSP situation continues to get worse.

The most recent episode is that Compaq says that you personally assured
them we are supportive of NSP specifically saying that Paul Maritz
supported it.

NSP includes pieces that conflict with Windows95. NSP is not well tested.
Paul Maritz does not support it.

Ron seems mainly interested in getting us to be quiet about the problems
with NSP of figuring out how to allow Windows95 to ship without a major
problem.

The whole idea of just now handing us a pile of low level software and
suggesting that somehow it can be fit in with Windows 95 when we froze
the product many months ago just doesn't make sense.

Take for example interfaces like 3DR or DCI or the sound elements. The
strategy we have taken with Windows95 - directsound, directvideo, relality
labs cover all of these areas. If the goal is to help Intel as a company
then ISVs shouldn't be sent in 2 directions on these things.

Ron seems to think if he peseveres enough we will say its great to not
work with Windows NT and its great to confuse ISVs and somehow we will
embrace code that doesnt work with Windows95. There doesnt seem to be a
dialog about the real problems.

I am curious whether you discussed NSP with Compaq.

Tod item: External Message Header

The following mail header is for administrative use
and may be ignored unless there are problems.

****IF THERE ARE PROBLEMS SAVE THESE HEADERS****.

X-Ms-Attachment: WINMAIL.DAT 2084 00-00-1980 00:00
X-Mailer: Microsoft Mail V3.0
Date: Thu, 08 Jun 95 08:56:00 PDT
Subject: NSP comments
To: ccml/Andy_Grove@intelhf.intel.com
From: billg@microsoft.com
Message-Id: <9506081636.AA12337@itgmsm>
Received: by netmail2 using fxenixd 1.0 Thu, 08 Jun 95 10:03:51 PDT
Received: by netmail2.microsoft.com (5.65/25-eef)
    id AA13638; Thu, 8 Jun 95 10:03:52 -0700
Received: from netmail2.microsoft.com by ormail.intel.com with smtp
    (Small3.1.28.1 #7) id m0sJkhT-000UrGC; Thu, 8 Jun 95 09:44 PDT
Received: from ormail.intel.com by ormail.intel.com with smtp
    (Small3.1.28.1 #7) id m0sJkhU-000UrwC; Thu, 8 Jun 95 09:44 PDT
Received: from ormail.intel.com by relay.jf.intel.com with smtp
    (Small3.1.28.1 #2) id m0sJkhU-000txWC; Thu, 8 Jun 95 09:44 PDT

Microsoft

MS-PCA 1004334