

To: st, rc, gh
From: jkaplan
Date: May 31, 1989 11:34 AM

MSFT competition

To: st
From: rcarr
Date: May 27, 1989 11:17 AM
CC: jk, gh

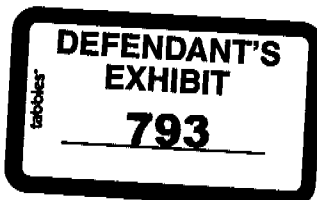
Sue,

*Can
"Windows"
H.
"Windows
Handwriting"*

From my discussions with Microsoft it's becoming clearer what their "version of Windows for handwriting" (which I call "Windows H") really will be. For instance, Jeff Raikes told me that of course they're not thinking this would be to run all the Windows applications, cause they're too big and aren't pen attuned, but it'd be to run a rewritten version of MS Works for Windows (coming out this year) that would be bundled with the Windows H on the Japanese notebook computers.

I'm not sure this fits into our current view of the various classes of competitive / overlapping devices. It's not really a pentop, nor is it a calculator computer.

Maybe we should talk about this more so that you can address this from a positioning viewpoint? I'll know alot more about Windows H and the Works option after my June 8,9 trip to MSFT.



KAP0101